



TO: Michael Ilczyszyn, City Manager
Crystal Feast, Interim Financial Services Director
Wanda Roop, Procurement Manager

FROM: Matt Williams, P.E., CFM, Public Works Director 

DATE: November 12, 2024

SUBJECT: Sole Source Purchase of Survey Equipment

BACKGROUND

The Surveying division of Public Works is requesting the sole source purchase with Florida Level & Transit (FLT) of a permanent GPS Base Receiver, hydrographic survey gear, digital level, and robotic total station.

Currently, crews are using GPS equipment to take measurements; one receiver is designated as the Base and one as the Rover. The GPS sensors track satellites and communicate with each other via an external UHF radio transmitter. The base is always set up on a known control point and must be guarded by an employee to avoid theft, and the rover collects the survey measurements. The new GPS Base Receiver and necessary ancillary wiring harnesses, antennas, and power supplies will be hard wired at three (3) Fire Stations. With this equipment, our surveying staff will be able to plug and play the GPS sensor inside of the Fire Station Zone they are working in and will free up an employee from having to safeguard the base. The new GPS equipment communicates via UHF Radio signal and doesn't need an internet connection or a data plan to operate. After a natural disaster, any emergency management missions can be executed without delay due to the internet or network being comprised or overloaded. The quote #026198 for this equipment totals \$37,792.80 and the funding was authorized in FY24.

Hydrographic survey gear is needed to perform the surveying tasks associated with the stormwater maintenance of our city's canals, lakes, and beaches. The equipment consists of a GPS receiver, dual frequency sonar, data collector survey controller, and a land-based GPS receiver to provide real time corrections. With this equipment, staff will be able to collect survey grade measurements. This data will be used to generate hydrographic surveys for stormwater maintenance projects and emergency response/planning. The quote #026200 for this equipment totals \$45,758.40 and the funding was authorized in FY24.

Digital Automatic Level and supporting components are needed for our additional benchmark survey crew. This equipment will allow or surveying staff to set new benchmarks for city infrastructure using the second order benchmarks set by the Department of Environmental Protection during the 3-year Benchmark Densification Project. The quote #026440 for this equipment totals \$8,498.00 and the funding was authorized in FY24.

The Leica TS13 Robotic Total Station with the supporting components is needed to replace the Top-Con Robotic Station. The Top-con Robotic total Station was acquired 12/15/2012 and typically this type of instrument has an operational life of 6-8 years. It is time to rotate this equipment out of service and replace it due to its age, functionality, and software integration. The survey division has funding in the FY2025 Asset Management Plan for this Robotic Total Station upgrade and replacement. The quote #026516 totaling \$29,824.70.

All the equipment will be a sole source purchase. The past two years we have purchased Leica Captivate Field software and Leica Infinity Office software to collect, process and post survey data. Our staff is fully trained on the applications, settings and data acquisition using the Leica Equipment.

FLT Geosystems is the sole source distributor for Leica Equipment in the state of Florida (See attached sole source letter).

RECOMMENDATION

Staff recommends proceeding with the sole source purchase for the survey equipment from Florida Level and Transit for a total of \$121,873.90.

FUNDING

We are requesting to use FY24 funding totaling \$92,050 from: 001-30020-564101 (\$47,000) and 440-30415-564101 (\$45,050) and FY25 funding totaling \$30,000 from: 001-30020-564101.

MW/WBN:aps

Attachments Sole Source Manufacturer Letter
FLT Geo Systems quotes (4)

C: William Nix, Public Works Registered Surveyor
Alicia Pearce Smith, Public Works Business Manager
Jessica Festa, Assistant Mgmt/Budget Administrator

**CITY OF CAPE CORAL
REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE**

Requesting Department: Public Works / Surveys

Vendor Name: FLT Geosystems

Address: 809 Progresso Drive

Phone: 954-763-5300 E-Mail: JMCKAYEFlorida@level.com

Price: \$ 121,873.90

Description of item to be procured:

Hydrographic Instrument, GPS Sensors, Robotic Total Station & Digital Level

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:

This equipment is an extension of our current GPS equipment to be installed in City Buildings. This equipment seamlessly integrates into our existing software to create a GPS network for all city projects

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

Other GPS Sensors will not seamlessly integrate with our existing equipment or software. This network once established will provide a higher level of service and provide additional safety for our public works staff

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

Once built this equipment will provide survey grade data for 7-10 years. Once the replacement date is due I will receive bids from all the manufacturers. In the past 2 years we have made an investment in Leica Gear & software and it is best to proceed with the same manufacturer.

Department Director's Signature: [Signature] Date: 1/7/25

Approval: Procurement Manager Wanda Koop (not to exceed \$50,000.00) Date: 1/10/25

Approval: City Manager Armando Barron (not to exceed \$100,000.00) Date: 1/15/25

Council authorization required if exceeding \$100,000.00

Revised 1/6/2020- Per Ordinance #52-19, Article VII: Purchase and Sale of Real and Personal Property. Adopted 12/02/2019

Resolution 398-24 12/11/2024 Council Approval

- when it has to be right



Leica Geosystems, Inc.
5051 Peachtree Corners Circle, #250
Norcross, GA 30092
Mobile: 973-722-8240
Email: john.cliffe@leica-geosystems.com

Friday, January 26, 2024

To Whom It May Concern,

Please accept this letter as confirmation that FLT Geosystems, based in Ft. Lauderdale, Florida, is the sole authorized distributor for Leica Geosystems' High-end Surveying segment consisting of GNSS, Robotic surveying instruments, related field and office software, firmware and CCP (Customer Care Packages) within the state of Florida, the following counties in Georgia: Quitman, Clay, Early, Miller, Seminole, Decatur, Baker, Calhoun, Randolph, Webster, Terrell, Dougherty, Mitchell, Grady, Thomas, Colquitt, Worth, Lee, Sumter, Turner, Tift, Cook, Lowndes, Echols, Lanier, Berrien, Irwin, Turner, Ben Hill, Coffee, Atkinsons, Clinch, Ware, Bacon, Jeff Davis, Telfair, Appling, Pierce, Brantley, Charlton, Camden, Glynn, McIntosh, Liberty, Wayne, Long, Bryan, Chatham, Effingham, Brooks, and Miller as well as the following islands in the Caribbean: Anguilla, Antigua & Barbuda, Bahamas, Barbados, Bermuda, Cayman Islands, Dominica, Grenada, Guadeloupe, Jamaica, Martinique, Montserrat, St. Barth, St. Croix, St. John, St. Kitts & Nevis, St. Lucia, St. Martin, St. Thomas, St. Vincent & Grenadines, Turks & Caicos Islands, Virgin Islands

On behalf of Leica Geosystems, I would like to thank you for your interest in our portfolio of Surveying Solutions. We are confident that FLT Geosystems will provide the highest level of sales, service and support.

If you should have any questions, please feel free to contact me directly.

Regards,

A handwritten signature in black ink, appearing to read "J. M. Cliffe".

John M Cliffe
Dealer Business Manager
Leica Geosystems, Inc.

Leica Geosystems Inc.
5051 Peachtree Corners Circle
Norcross, GA 30092
United States

www.leica-geosystems.us



FLORIDA LEVEL & TRANSIT
 809 PROGRESSO DRIVE
 FORT LAUDERDALE, FL 33304
 Phone: 954-763-5300 Fax: 954-462-4121
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**QUOTE
 REPRINT**

Accounting Copy

Number	026198
Date	10/31/2024
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Ship To: 0005 CITY OF CAPE CORAL 1015 CULTURAL PARK BLVD SURVEY DEPT - 2ND FLOOR RM 250 CAPE CORAL, FL 33915-0027	Bill To: 012705070 CITY OF CAPE CORAL ACCOUNTS PAYABLE SUPERVISOR P O BOX 150027 CAPE CORAL, FL 33915-0027
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Reference #	Slsp	Terms	Whse	Freight	Ship Via
.	103	NET 30	01	PREPAID	DELIVERY

Quoted By: JKM	Quoted To:	Effective: NONE	Expires: NONE
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Item	Description	Ordered	UM	Price	UM	Extension
LCA841151	LEICA GR30 HIGHLINE GNSS REFERENCE SERVER	1	EA	13920.00	EA	13920.00
LCA774437	LEICA GEV242 CHARGER FOR GEB371 BATTERY	3	EA	264.00	EA	792.00
LCA8225979	STANDARD MAST MOUNT KIT	3	EA	1295.00	EA	3885.00
LCA773758	LEICA AR10 GNSS ANTENNA GPS/GLONASS/Galileo/Compass	3	EA	2480.00	EA	7440.00
LCA632372	LEICA GEV119 10m GPS CABLE.	3	EA	129.00	EA	387.00
LCA8221829	MONUMENT MOUNT 5/8" THREAD	3	EA	480.00	EA	1440.00
LCA764700	GEV223 Data transfer cable for CS10/CS15 CONTROLLER TO PC	1	EA	32.80	EA	32.80
LCA5002474	FULL DAY TRAINING AND AR10 ANTENNA POSITIONING	3	EA	2150.00	EA	6450.00
LCA982340	HPR4 SATEL EASY PRO 35W	1	EA	2396.00	EA	2396.00
LCA806100	GAT24 UHF ANTENNA 450-470 MHZ	3	EA	82.00	EA	246.00
SATYP0150	SATEL EASY PRO POWER SUPPLY DESKTOP	1	EA	279.00	EA	279.00
SATYP0152	SATEL RADIO ANTENNA CABLE WITH MOUNT	3	EA	175.00	EA	525.00

Merchandise	Misc	Discount	Tax	Freight	Total
37792.80	.00	.00	.00	.00	37792.80

* QUOTE VALID FOR 30 DAYS *QUOTE IN US DOLLARS (S)



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Item	Description	Ordered	UM	Price	UM	Extension
LCA939767	LEICA GS16 GNSS UHF ONLY RECEIVER	1	EA	12560.00	EA	12560.00
LCA843513	LOP54 GLONASS OPTION	1	EA	752.00	EA	752.00
LCA843514	LOP55, Galileo option GS Recci	1	EA	752.00	EA	752.00
LCA843515	BEIDOU OPTION GS16	1	EA	752.00	EA	752.00
LCA795993	LEICA MMSD01 1GB MICRO SD CARD	1	EA	192.00	EA	192.00
LCA772806	LEICA GEB212 LI-ION BATTERY	2	EA	184.00	EA	368.00
LCA980902	GVP753 GNSS ROVER CONTAINER	1	EA	145.60	EA	145.60
LCA971178	LEICA CS20 LTE DATA COLLECTOR	1	EA	4440.00	EA	4440.00
LCA954518	LEICA GEB334 BATTERY	2	EA	216.00	EA	432.00
LCA767880	GHT63 CLAMP FOR GHT62 HOLDER	1	EA	140.80	EA	140.80
LCA807157	LEICA GHT66 CS20 HOLDER PLATE	1	EA	112.00	EA	112.00
LCA827698	LEICA CAPTIVATE - MEASURE & STAKEOUT FOR CS20	1	EA	904.00	EA	904.00
LCA827699	LEICA CS20 STAKE TO LINE	1	EA	752.00	EA	752.00
BL10001	BL200 SINGLE BEAM ECHO SOUNDER W/ BLUETOOTH	1	EA	6995.00	EA	6995.00
SATYM6813	SATEL EASy PRO 35W W/ AES ENCRYPTION	1	EA	2396.00	EA	2396.00
SATYC0P35A	SATEL 35w POWER CABLE	1	EA	145.00	EA	145.00
LCA841151	LEICA GR30 HIGHLINE GNSS REFERENCE SERVER	1	EA	13920.00	EA	13920.00

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LCA795993	LEICA MMSD01 1GB MICRO SD CARD	1	EA	192.00	EA	192.00
LCA772806	LEICA GEB212 LI-ION BATTERY	2	EA	184.00	EA	368.00
LCA980902	GVP753 GNSS ROVER CONTAINER	1	EA	145.60	EA	145.60
LCA971178	LEICA CS20 LTE DATA COLLECTOR	1	EA	4440.00	EA	4440.00
LCA954518	LEICA GEB334 BATTERY	2	EA	216.00	EA	432.00
LCA767880	GHT63 CLAMP FOR GHT62 HOLDER	1	EA	140.80	EA	140.80
LCA807157	LEICA GHT66 CS20 HOLDER PLATE	1	EA	112.00	EA	112.00
LCA827698	LEICA CAPTIVATE - MEASURE & STAKEOUT FOR CS20	1	EA	904.00	EA	904.00
LCA827699	LEICA CS20 STAKE TO LINE	1	EA	752.00	EA	752.00
BL10001	BL200 SINGLE BEAM ECHO SOUNDER W/ BLUETOOTH	1	EA	6995.00	EA	6995.00
SATYM6813	SATEL EASy PRO 35W W/ AES ENCRYPTION	1	EA	2396.00	EA	2396.00
SATYC0P35A	SATEL 35w POWER CABLE	1	EA	145.00	EA	145.00
LCA841151	LEICA GR30 HIGHLINE GNSS REFERENCE SERVER	1	EA	13920.00	EA	13920.00

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LCA804549	LEICA LS15 0.3mm DIGITAL LEVEL	1	EA	8055.00	EA	8055.00
LCA522793	GKNL4F 13.3' LEVEL ROD	1	EA	378.00	EA	378.00
SEC7304-01	SECO 2 KG TURNING PLATE	1	EA	65.00	EA	65.00

Merchandise	Misc	Discount	Tax	Freight	Total
8498.00	.00	.00	.00	.00	8498.00

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LCA917485	LEICA TS13 3" R500 TOTAL STATION W/ ATR	1	EA	15520.00	EA	15520.00
LCA870392	TOP1, TS13 PRISM LOCK	1	EA	544.00	EA	544.00
LCA870393	TOP2, TS13 SPEED SEARCH AND RADIO HANDLE	1	EA	2680.00	EA	2680.00
LCA777508	LEICA GDF321 PRO TRIBRACH W/O OPTICAL PLUMMET	1	EA	328.00	EA	328.00
LCA667309	LEICA GLS111 8.5' PRISM POLE W/ cm/ft GRADUATIONS	1	EA	252.00	EA	252.00
LCA639985	LEICA GRZ4 360 DEGREE PRISM	1	EA	1144.00	EA	1144.00
LCA922840	RH18 RADIO HANDLE	1	EA	1320.00	EA	1320.00
LCA733270	LEICA GEB221 Li-ION BATTERY FOR TPS1200 & GPS1200	1	EA	272.00	EA	272.00
LCA799187	LEICA GKL341 PRO CHARGER INCL PWR CABLE, 4 BATT	1	EA	936.00	EA	936.00
LCA971178	LEICA CS20 LTE DATA COLLECTOR	1	EA	4440.00	EA	4440.00
LCA954518	LEICA GEB334 BATTERY	2	EA	239.95	EA	479.90
LCA767880	GHT63 CLAMP FOR GHT62 HOLDER	1	EA	140.80	EA	140.80
LCA807157	LEICA GHT66 CS20 HOLDER PLATE	1	EA	112.00	EA	112.00
LCA827698	LEICA CAPTIVATE - MEASURE & STAKEOUT FOR CS20	1	EA	904.00	EA	904.00
LCA827699	LEICA CS20 STAKE TO LINE	1	EA	752.00	EA	752.00

Merchandise	Misc	Discount	Tax	Freight	Total
29824.70	.00	.00	.00	.00	29824.70

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LCA667309	LEICA GLS111 8.5' PRISM POLE W/ cm/ft GRADUATIONS	1	EA	252.00	EA	252.00
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LCA922840	RH18 RADIO HANDLE	1	EA	1320.00	EA	1320.00
LCA733270	LEICA GEB221 LI-ION BATTERY FOR TPS1200 & GPS1200	1	EA	272.00	EA	272.00
LCA799187	LEICA GKL341 PRO CHARGER INCL PWR CABLE, 4 BATT	1	EA	936.00	EA	936.00
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